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**UNIT TWO Study Guide**

**GETTING DOWN TO BUSNESS – URBANIZATION, INDUSTRIALIZATION, AND LABOR UNIONS**

1. Why did the size of cities dramatically increase after the Civil War?

Immigration

Movement from rural areas to urban areas for job opportunities

The rise of specialized industry (steel, meatpacking, etc)

Proximity to resources

Advancement in transportation

1. What encouraged industrialization in the United States after the Civil War?

Availability of labor force (immigrants)

Financial Resources

Access to raw materials (resources) and energy

Inventions

1. What were the negative effects of industrialization?

Low Wages

Long work hours

Dangerous working conditions (sweat shops)

Child labor

1. **Why did immigrants come to America? (Be able to describe their first site and stop)**

**Seeking freedom and better lives for their family**

**First site was the statue of liberty**

**Entered through Ellis Island**

1. What were some of the negative effects of cities growing too fast?

Overcrowding - Tenement and slums (poor living conditions)

Lack of services (police, fire dept, trash collection)

Crime

1. **Know the specialized the location, industries and the regions for the following areas:**
2. **New England: North East-Textiles**

1. **Pittsburgh: North East- Steel Mills**

1. **Detroit: Mid-West-Automobile (assembly line)**

1. **Chicago: Mid-West-Meat packing**
2. **New York: North East-Immigration Center**
3. **What do you know about the following captains of industry?**
4. **Andrew Carnegie: Steel Industry. Grew up poor only to become one of the richest men in the world. Purchased all of the steps in the steel making process (bought iron ore mines, rail roads and steel mills). Ruthless leader, but gave away his fortune to charity (philanthropist).**
5. **John D. Rockefeller: Oil Industry. Grew up poor only to become one of the richest men in the world. Used his profits to expand his oil industry. Formed standard oil company, a trust, to eliminate competition. Ruthless leader, but gave away his fortune to charity (philanthropist).**
6. **Cornelius Vanderbilt: Shipping and Railroads**
7. **What do you know about the following inventors?**
8. **Thomas Edison: Numerous inventions. Focused on lighting and using electricity for mechanical uses (assembly line)**
9. **Alexander Graham Bell: Telephone service helped expand communication.**
10. **What is the difference between a monopoly and a trust?**

**Monopoly and trusts occur when there is no competition in a particular industry. The difference is a monopoly happens when 1 company controls an industry and a trust occurs when a group of businesses is run by a single board of directors. In both situations, the lack of competition leads to higher prices to consumers.**

1. **How did things like advancements in transportation, communication and advertising including mail order catalogs help businesses?**

**Transportation advances (rail roads), communication advances (telephone) and mail order catalogs created national markets for businesses. Consumers could order products without having to visit the store. Producers could ship products to most areas of the county.**

1. **What are the names of the two unions we reviewed and what were their main focuses?**

**American Federation of Labor (AFL): Started in 1886. Famous leader was Samuel Gompers. They wanted only skilled workers. African Americans and women were not welcome. The AFT focused their efforts on higher wages, better working conditions and a shorter work week.**

**Knights of Labor: Started in 1869. Famous leader was Terence Powderly opened enrollment to anyone that worked. Focused on an 8 hour day and ending child labor. They wanted equal pay for men and women.**

1. **What happened at the Homestead strike in Pittsburgh?**

**3800 members of the Amalgamated Association of Iron and Steel Workers went on strike over wage cuts and working conditions. Henry Fink imported 300 Pinkerton detectives, which lead to the deaths of 7 detectives and 9 strikers.**